### Parental Influence

#### INFLUENCE POTENTIAL BY HOURS

<table>
<thead>
<tr>
<th>12 HOURS</th>
<th>6 HOURS</th>
<th>4 HOURS</th>
<th>2 HOURS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Morning Time</td>
<td>Morning Time</td>
<td>Morning Time</td>
<td>Morning Time</td>
</tr>
<tr>
<td>Drive Time</td>
<td>Drive Time</td>
<td>Drive Time</td>
<td>Drive Time</td>
</tr>
<tr>
<td>Bath Time</td>
<td>Meal Time</td>
<td>Meal Time</td>
<td>Meal Time</td>
</tr>
<tr>
<td>Cuddle Time</td>
<td>Bed Time</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Positional Influence

- Circle of friends
- Social media

#### Relational Influence

- Zero to One
- One & Two
- Three & Four
- K & First
- Second & Third
- Fourth & Fifth
- Sixth
- Seventh & Eighth
- Ninth
- Tenth
- Eleventh
- Twelfth
- 18+

#### EMBRACE

Establish physical trust

#### ENGAGE

Earn relational credit

#### AFFIRM

Prove relational commitment

#### MOBILIZE

Share relational influence